Relationship Assessment

Who do I have a relationship with currently that I could count on to assist me in supporting the library?

Who do I know on some personal level that could assist me in supporting the library that I could cultivate a relationship with?

What steps could I take to improve that relationship?

Think of the four I’s (Initiate, Inquire, Invest, Influence)

Who would I like to develop a relationship with? Why?

What actions will you take to initiate a new relationship?